



# Value of Disappearing Beaches: Hedonic model with Endogenous width

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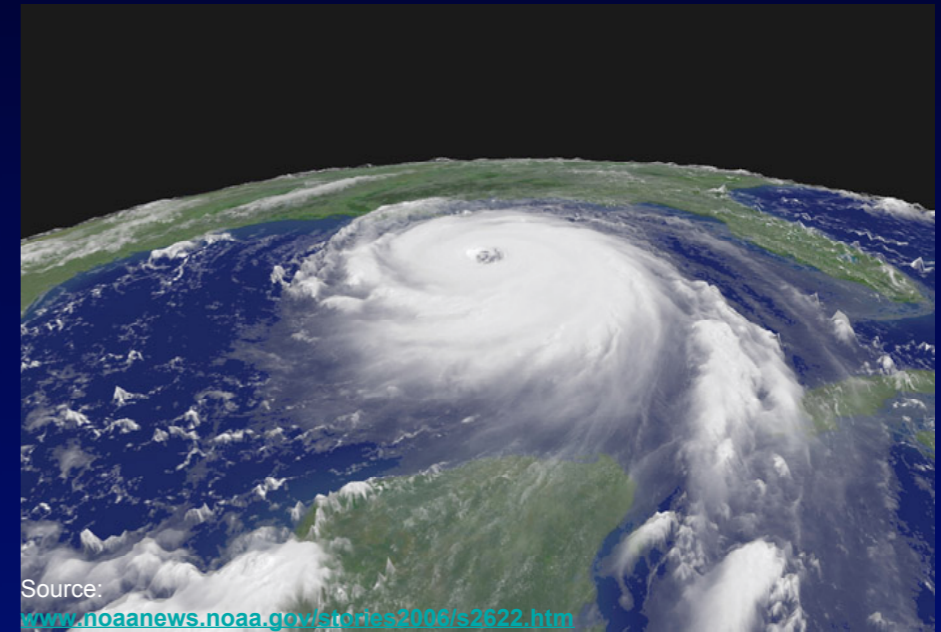
AERE Session: Environmental Applications of Hedonic Methods  
84th Western Economics Association International (WEAI) Annual Meeting  
July 1, 2009

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Jordan Slott  
Brad Murray

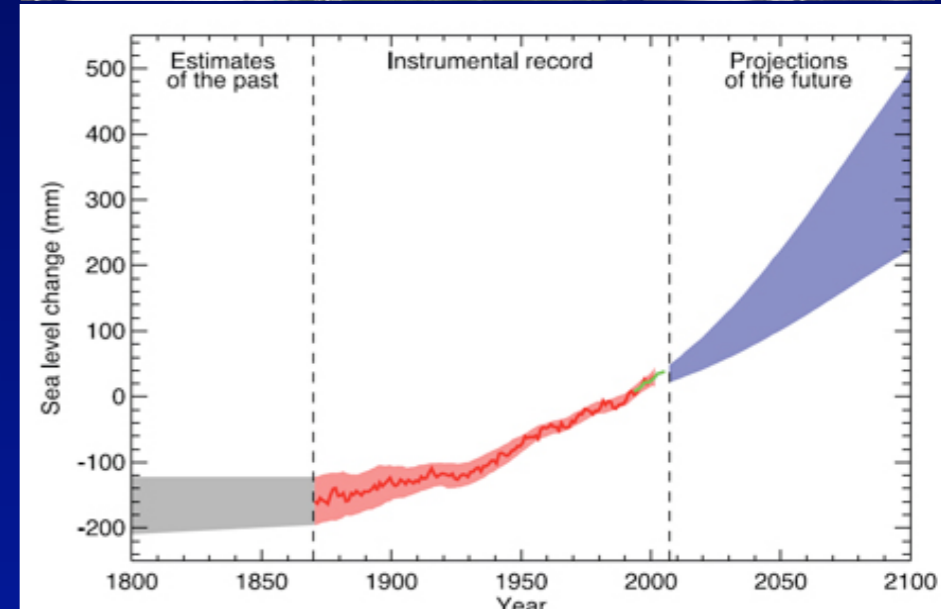
Nicholas School of the Environment, Duke University

# Why do we care?

- 90 % Sandy beaches in the US face erosion
- US coastal population increased by over 33 million since 1980
- Policy Intervention
- Beach Nourishment: Process of periodically re-building the beach by replacing lost sand



Source:  
[www.noaanews.noaa.gov/stories2006/s2622.htm](http://www.noaanews.noaa.gov/stories2006/s2622.htm)



# Why do we care?

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What is the value of policy intervention?

Can shoreline stabilization be sustained?

Value of beach nourishment capitalized in property value?



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**Reliable estimates of value of beach width**



# Value of Beach Width: Hedonic Model

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$$\ln(P_i) = \alpha X_i + \beta Z_i + \gamma d_i + \mu L_i + \varepsilon_i$$

Market price

Property attributes

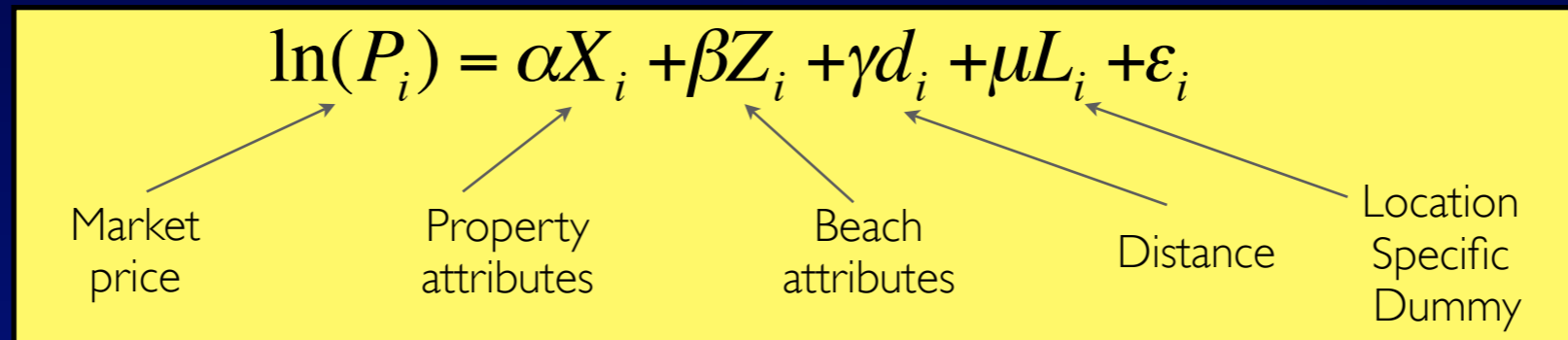
Beach attributes

Distance

Location Specific Dummy

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Market price      Property attributes      Beach attributes      Distance      Location Specific Dummy

## Endogeneous Beach Width

*Property Value = f(Beach Width)*

*Beach Width = f(Nourishment(Costs, Benefits(Property Value)))*

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## Instrument for Beach Width

Variation in coastal Geo-morphology

Physical Beach Attributes



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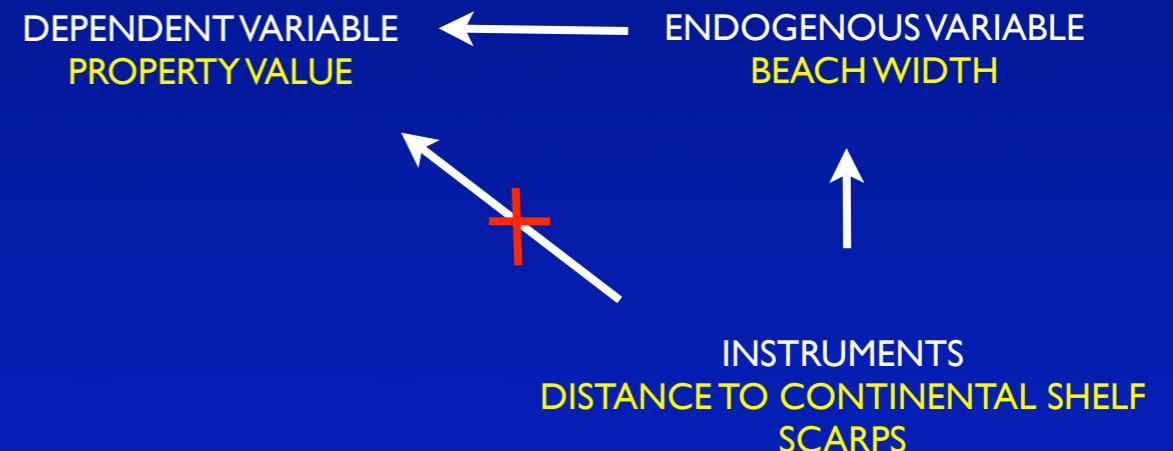
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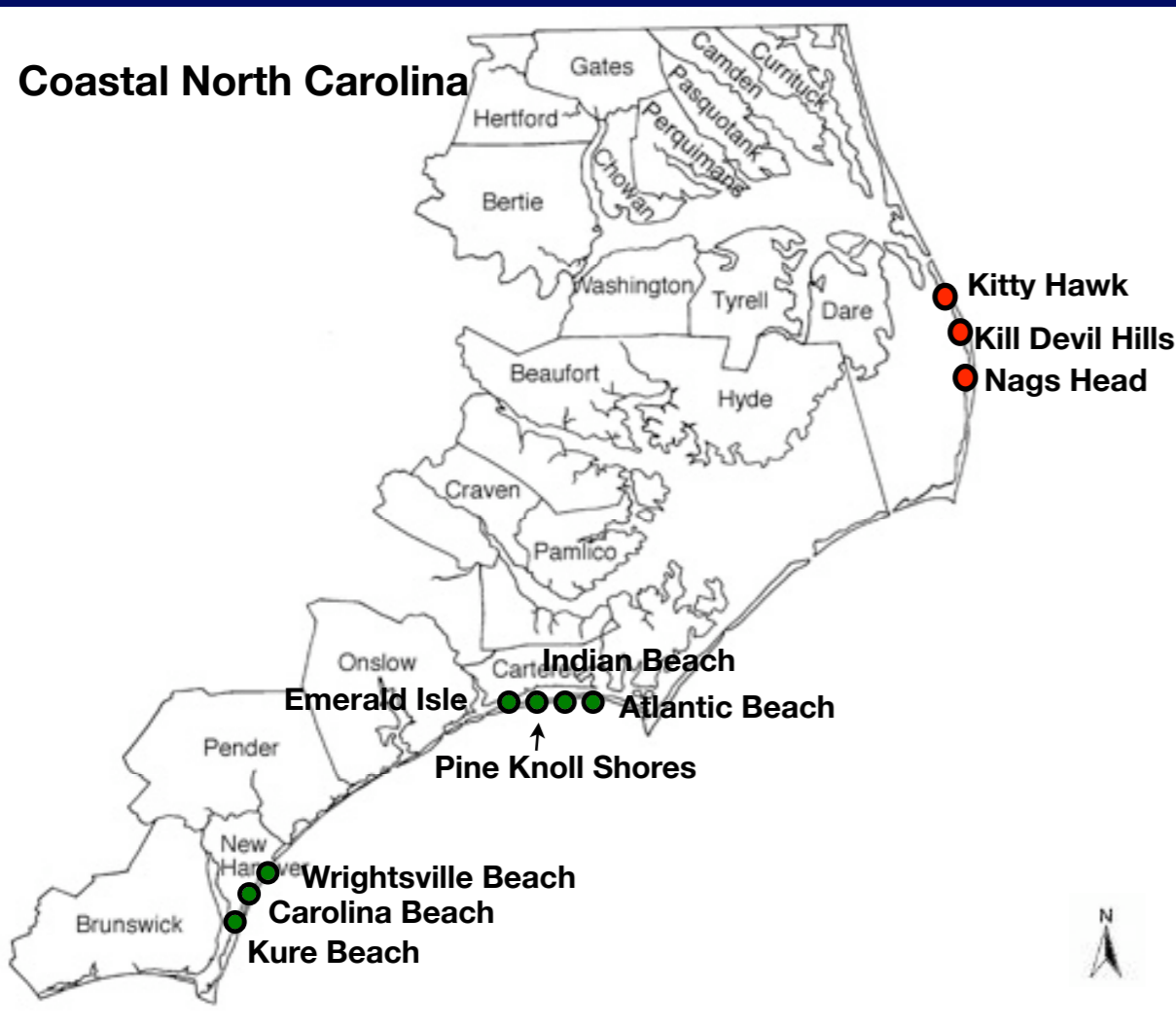
## Instrument for Beach Width

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Physical Beach Attributes



# Study Region & Data

Variable	Mean	S D
Sale Price (in 1000s of 2004 \$)	635.74	622.90
Age of Property	25.13	16.24
Month of Sale (Jan '04 = 1; Dec '07 = 48)	24.49	10.69
Built up area (in 100 sq ft)	32.53	44.03
Number of Bedrooms	3.36	1.66
Number of Bathrooms	2.70	1.53
Multi-Storied	0.47	0.50
Distance from Ocean (ft.)	619.33	475.81
Property Type (=1 if Condo)	0.39	0.49
Beach Width (in feet)	98.10	27.51
Shelly Beach	0.10	0.27
Dunes	0.59	0.46
Scarps	0.27	0.45



● Never Nourished

N = 1210

● Nourished at least once

# Beach Attributes

Beach Width



Vegetated Dunes



Recorded at ~400m intervals

Width measured using GPS

Protective Structures



Shells



Attributes coded as dummy variables  
= 1 if present at location

Values interpolated using distance weighted average

# Instruments for Width

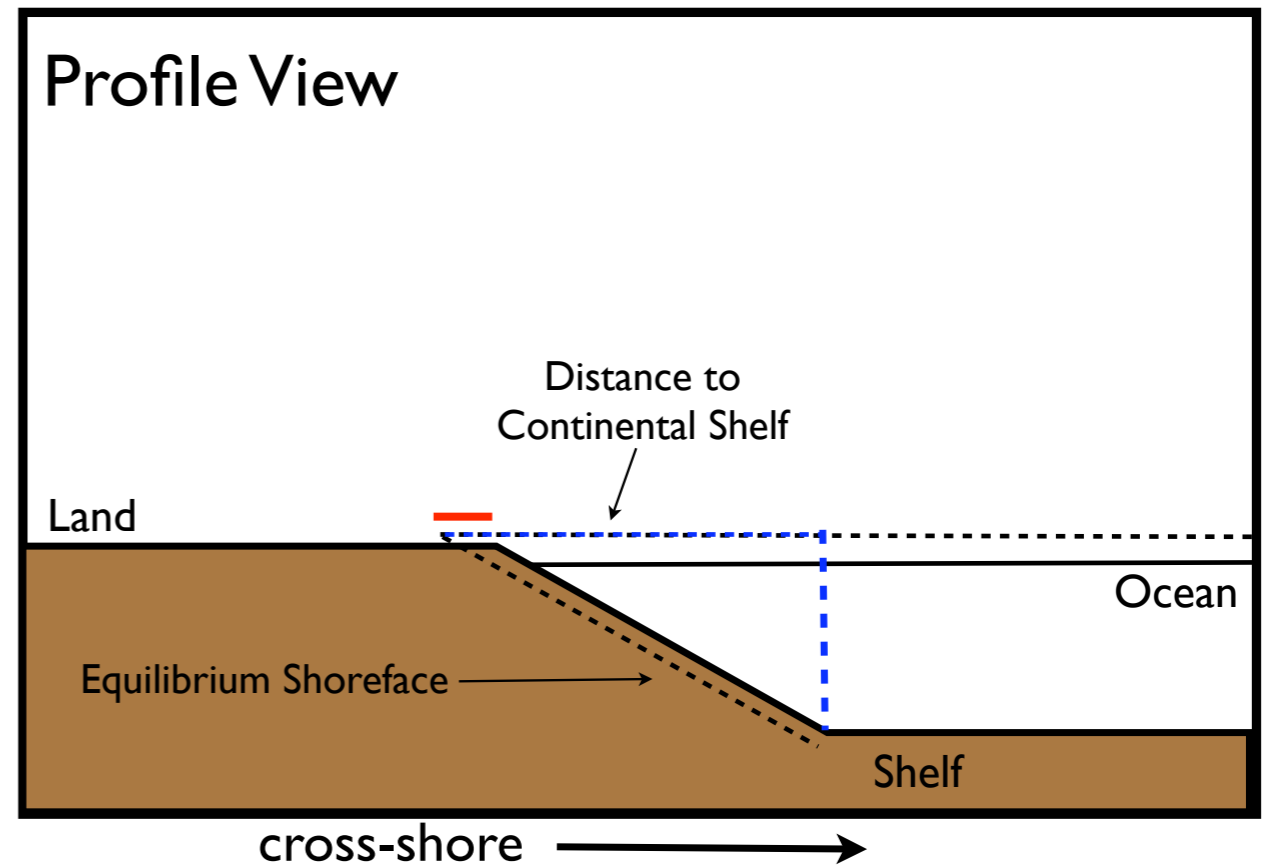
## Distance to Continental Shelf

Dist. to 20m iso-bathymetry line correlated with slope of shoreface

Sea Level Rise leads to more erosion when the shoreface profile has lower slope

Prolonged erosion decreases the shoreface slope

## Simplified Beach Dynamics



Adapted (modified) from Smith *et al.*, 2009

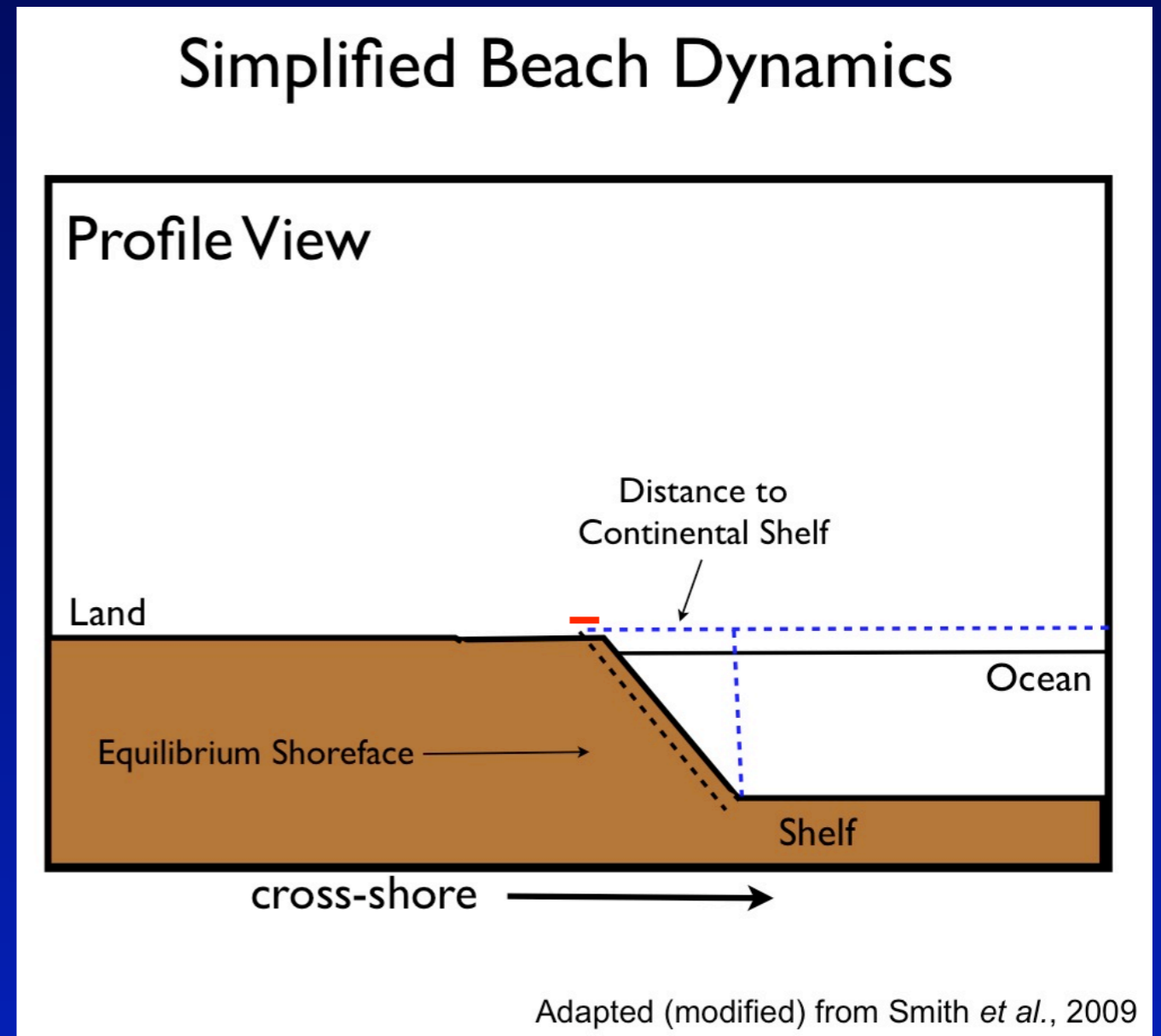
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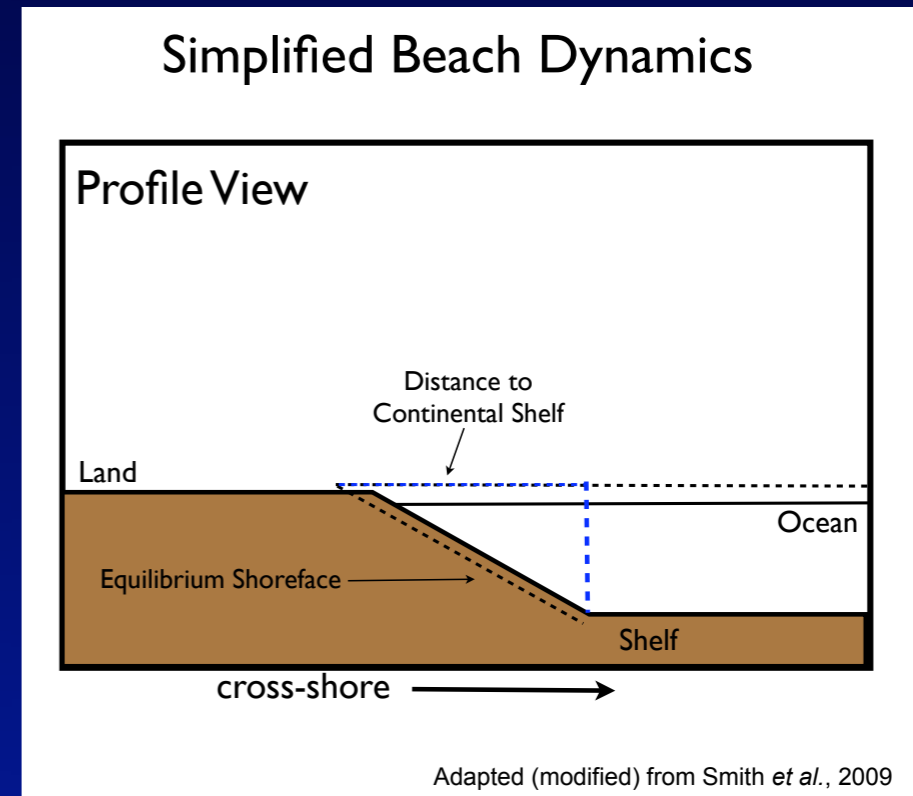


# Instruments for Width

## Distance to Continental Shelf

Shelf-line identified using bathymetry data (ETOPO2, NOAA)

GIS euclidean distance measure



## Presence of Scarps

Steep slope on the erosional face of a dune that is formed by wave action

Indicative of prolonged erosion



## Tests for Endogeneity

Null Hypothesis:  $H_0$ : Regressor is exogenous

Wu-Hausman F test:	9.972	F(1, 1190)	P-value = 0.002
Durbin-Wu-Hausman chi-sq test:	10.055	Chi-sq(1)	P-value = 0.002

## Tests for instrument relevance

### FIRST STAGE REGRESSION SUMMARY RESULTS

	TOLS (Semi-log)	TOLS (Double-log)
First Stage F-statistic	34.82	51.6
First Stage Partial R-squared	0.06	0.05

# Results

DEPENDENT VARIABLE: LN(SALE PRICE) OBSERVATIONS = 1210

	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
VARIABLES	OLS (Semi-log)	OLS (Double-log)	TSLS (Semi-log)	TSLS (Double-log)
Built-up Area (100s sq. ft)	0.004***	0.003***	0.005***	0.005***
Number of Bedrooms	0.060***	0.063***	0.081***	0.087***
Number of Bathrooms	0.145***	0.148***	0.125***	0.123***
Multi-Storied	0.093***	0.112***	0.006	0.013
Property Type (=1 if Condo)	-0.230***	-0.205***	-0.202***	-0.215***
Age	-0.00026	-0.000634	-0.002*	-0.002
Month of Sale (=1 if Jan 2004; = 48 if Dec 2007)	-0.000001	-0.00004	-0.001	-0.001
Beach Width (Feet)	0.002***	0.190***	0.006**	0.485**
Distance to Ocean (Feet)	-0.00003***	-0.127***	-0.0002***	-0.110***
Dunes	-0.053	-0.044	0.089**	0.117**
Shells	0.372***	0.406***	0.338***	0.319***
R-squared	0.507	0.495	0.491	0.507



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OLS Results comparable to other studies (Pompe & Reinhart, 1995)

Coefficient on width nearly triples in the TOLS model

# The Resource Problem

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- Housing markets directly influenced by physical coastal processes
- Beach as a dynamic natural resource that generates value



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Value of Beach reflected  
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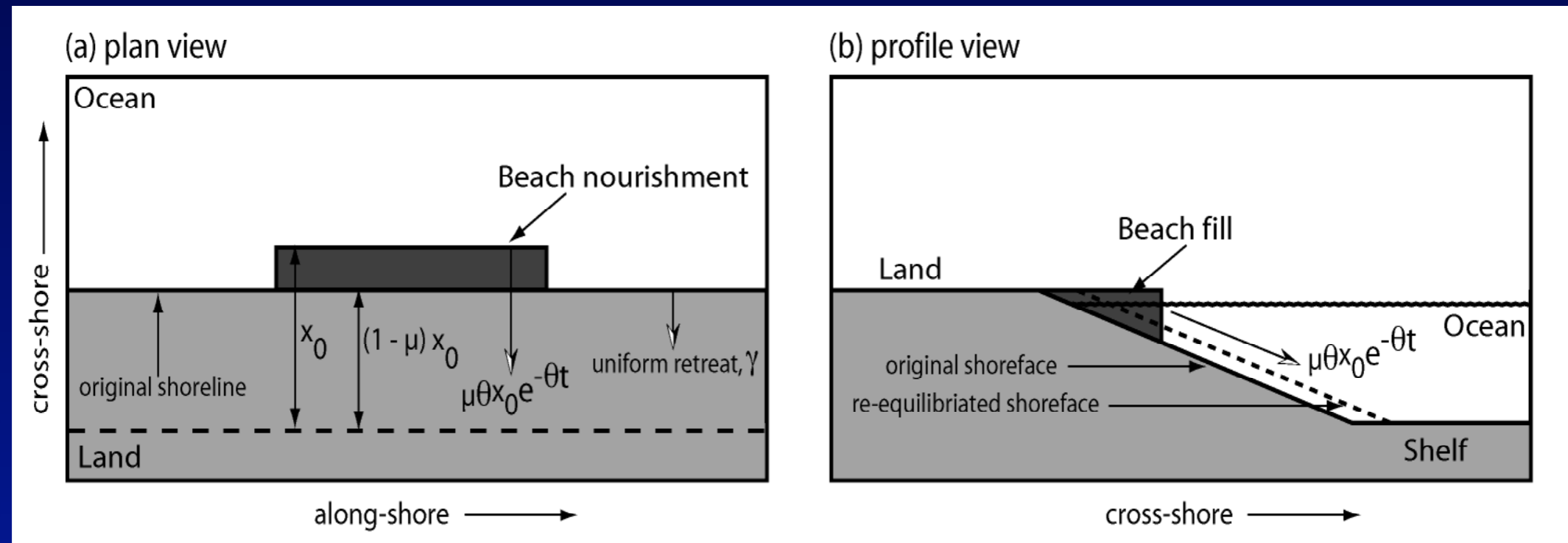


Model for Optimal  
Beach Management



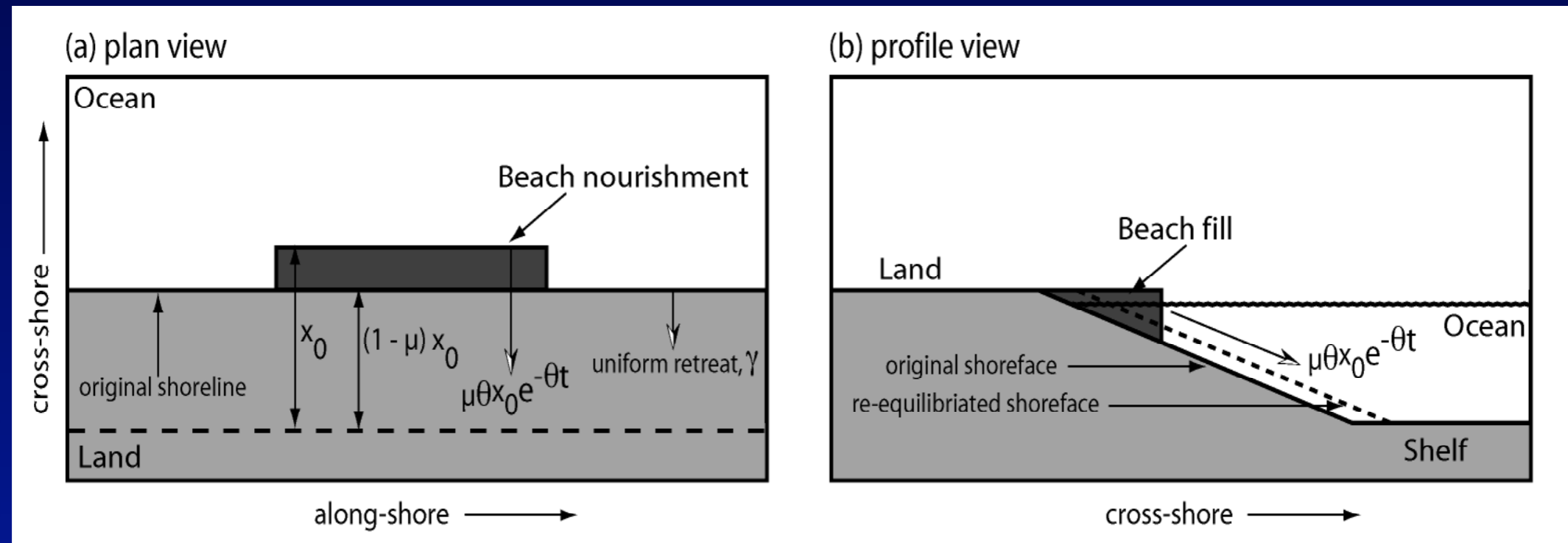


# Simplified Dynamics of Beach Erosion and Nourishment



From Smith *et al.* 2009

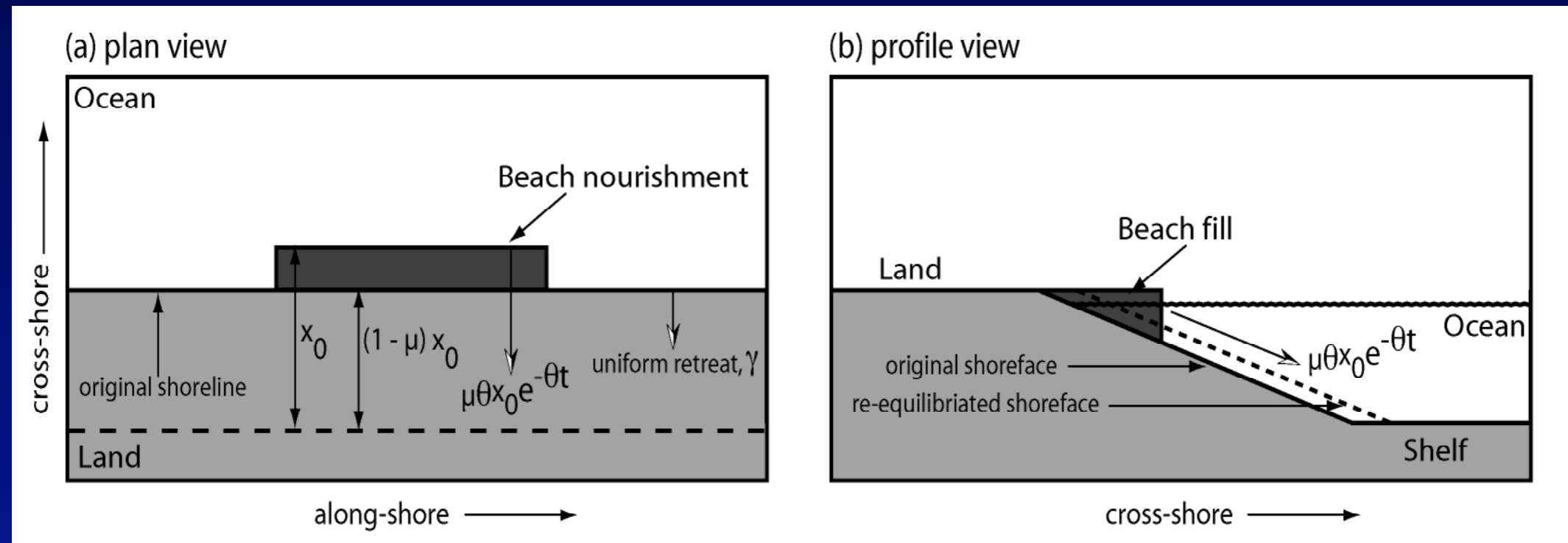
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Faustmann problem applied in reverse

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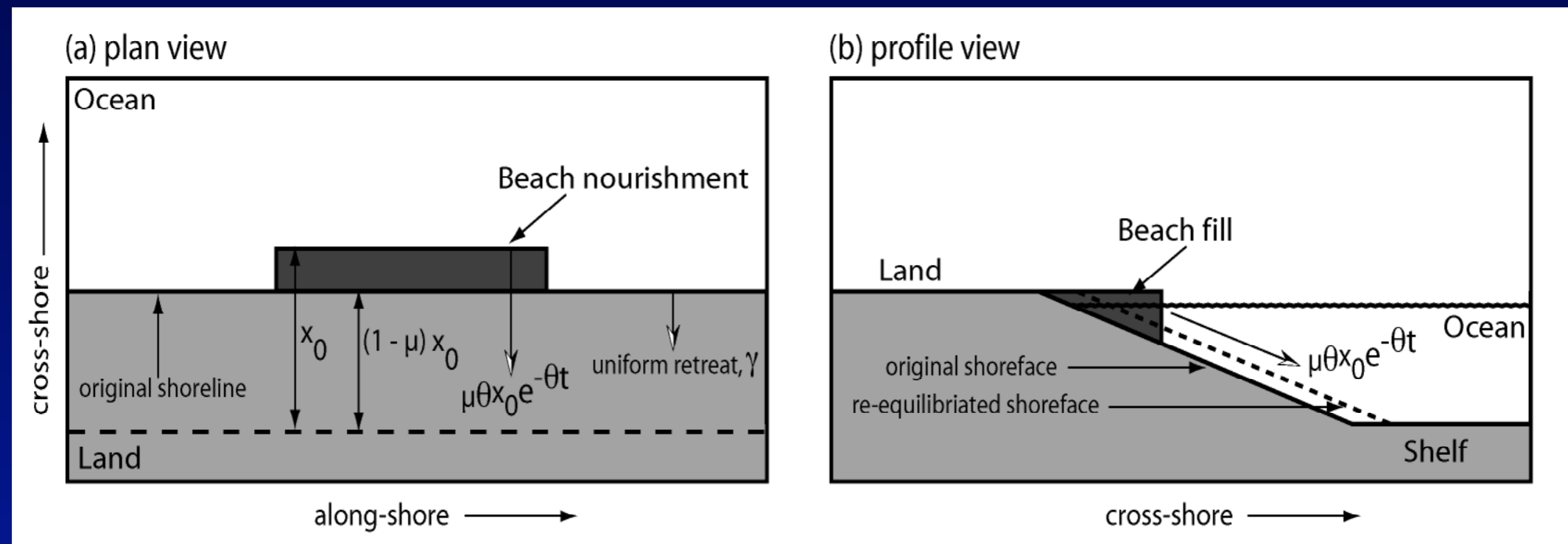


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Faustmann problem applied in reverse

Rotational/Periodic Nourishment

# Simplified Dynamics of Beach Erosion and Nourishment



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Faustmann problem applied in reverse

Rotational/Periodic Nourishment

Optimal Nourishment Interval

# Dynamic Policy Simulations

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State Equation:

$$x(t) = \underbrace{(1 - \mu)x_0 - \gamma t}_{\text{linear decay}} + \underbrace{\mu e^{-\theta t} x_0}_{\text{exponential decay}}$$

Costs:

$$C_i(T_i) = c + \phi[x_i^0 - x_i(T_i)]$$

Benefits:

$$B_i(T_i) = \int_0^{T_i} \delta e^{-\delta t} \alpha [x_i(t)]^\beta dt$$

Choose  $T^*$  that maximizes the infinite stream of net benefits

# Dynamic Policy Simulations

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State Equation:

$$x(t) = \underbrace{(1 - \mu)x_0 - \gamma t}_{\text{Uniform Retreat}} + \underbrace{\mu e^{-\theta t} x_0}$$

Uniform Retreat

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Uniform Retreat

Exponential Retreat

Costs:

$$C_i(T_i) = c + \phi[x_i^0 - x_i(T_i)]$$

Fixed costs

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Variable costs

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Property Value

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Width

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Baseline  
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Hedonic  
Beach Value

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Baseline  
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Hedonic  
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Choose  $T^*$  that maximizes the infinite stream of net benefits

$T^*$



Decreases with higher erosion rate

Decreases with higher baseline property values

Can decrease with higher cost of sand

# Simulation Results

Description	Atlantic Beach	Carolina Beach	Emerald Isle	Indian Beach	Kure Beach	Wrightsville Beach
Observations	216	212	191	149	122	90
Mean Property Value (1000s of 2004 \$)	337.95	353.26	482.88	438.45	544.12	676.48
Mean Predicted Value (TSLs)	322.35	337.4	468.36	410.58	543.56	723.44
Baseline Value 1 (beta = 0.2) $A_1 = V / (x^{\beta_{OLS}})$	143.65	147.34	205.85	176.28	224.99	274.05
Baseline Values 2 (beta = 0.48) $A_2 = V / (x^{\beta_{IV}})$	38.29	37.95	54.97	43.05	57.19	67.52
Mean Width	91.94	101.37	92.45	126.83	107.16	120.11
Year of First Nourishment	1973	1955	1984	2001	1997	1939
Most Recent Nourishment	2005	2004	2005	2004	2004	2006
Observed Number of Nourishments	6	28	14	2	3	23
Observed Rotation Length	<b>5.33</b>	<b>1.75</b>	<b>1.50</b>	<b>1.50</b>	<b>2.33</b>	<b>2.22</b>
Optimal Rotation w/OLS (beta = 0.2)	4.53	4.48	3.78	4.09	3.61	3.26
Optimal Rotation w/TSLs (beta = 0.48)	<b>2.85</b>	<b>2.86</b>	<b>2.36</b>	<b>2.68</b>	<b>2.31</b>	<b>2.12</b>

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# Decrease (%) in Discounted Net Value with increased erosion rate and variable costs of nourishment sand

Baseline Erosion rate = 2ft/year  
 Variable costs = \$300 per ft of cross-shore build out

Scenario		% Decrease in Net Value		
		Baseline Property Value		
% Increase in Cost of sand	% Increase in Erosion rate	40000 (Carolina Beach)	60000 (Emerald Isle)	70000 (Wrightsville)
50%	50%	7.8	5.0	4.3
100%	100%	17.1	11.1	9.4
200%	100%	29.4	18.9	16.0
300%	200%	56.3	36.1	30.7

# Decrease (%) in Discounted Net Value with increased erosion rate and variable costs of nourishment sand

Baseline Erosion rate = 2ft/year  
 Variable costs = \$300 per ft of cross-shore build out

Scenario		% Decrease in Net Value		
		Baseline Property Value		
% Increase in Cost of sand	% Increase in Erosion rate	40000 (Carolina Beach)	60000 (Emerald Isle)	70000 (Wrightsville)
50%	50%	7.8	5.0	4.3
100%	100%	17.1	11.1	9.4
200%	100%	29.4	18.9	16.0
300%	200%	56.3	36.1	30.7

Long-run value of net benefits decreases by over 56%

# Conclusion

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- Beach width accounts for a larger portion of coastal property value than previously believed

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# Conclusion

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- Beach width accounts for a larger portion of coastal property value than previously believed
- Instrumenting for beach corrects endogeneity and attenuation bias
- Optimal nourishment frequency using the TSLS value of width closer to observed frequency
- Concerns about the long-run feasibility of beach nourishment

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Thank You!

# Additional Slides

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## Limitations & Future Work

- Lack of spatially refined data on nourishment
- Number of nourishment projects low
- Stationarity assumed in the optimal nourishment decision model
- Sand use as a common pool resource problem
- Spatial model incorporating the diffusion of nourishment sand

# BIAS CORRECTION UNDER IV

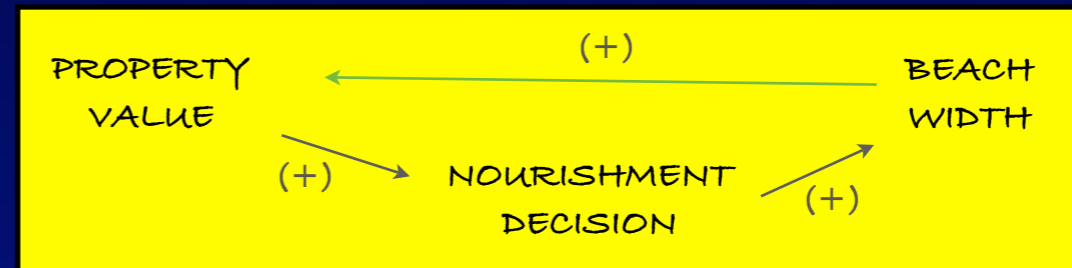
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- Direction of bias?
- Beach Dynamics with Nourishment
- Measurement error

# BIAS CORRECTION UNDER IV

- Direction of bias?

$$\beta_{IV} < \beta_{OLS}$$

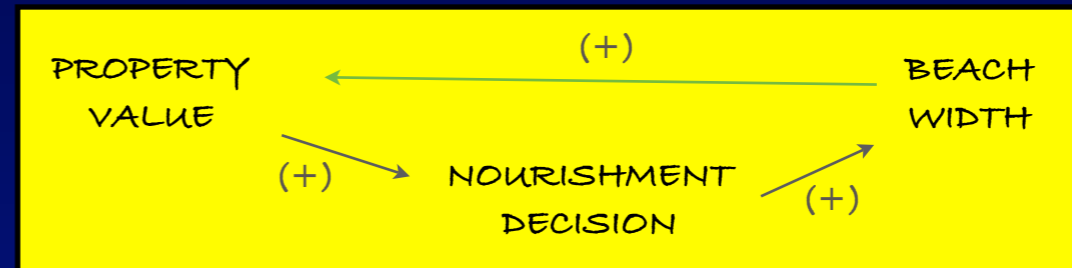


- Beach Dynamics with Nourishment
- Measurement error

# BIAS CORRECTION UNDER IV

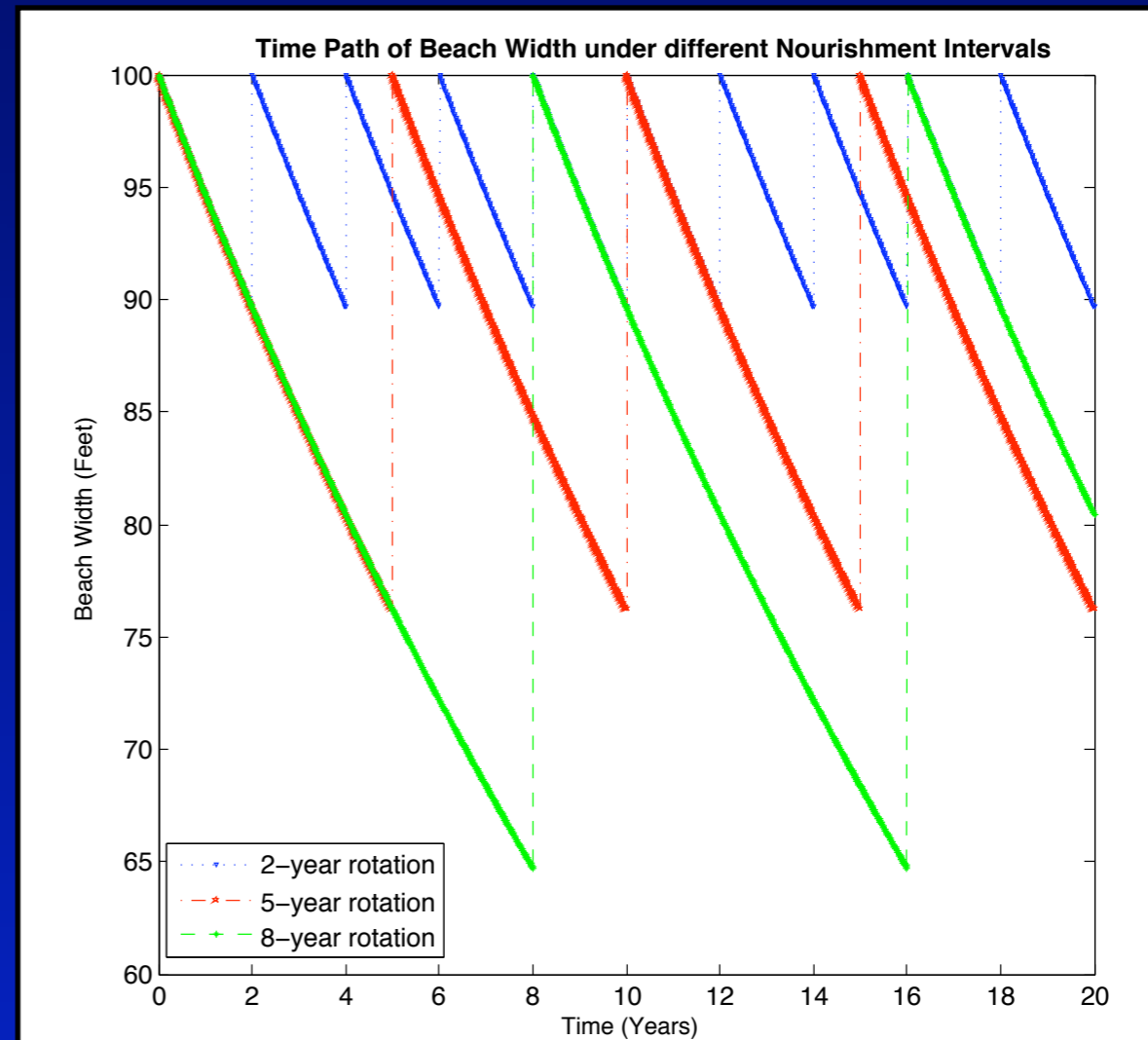
- Direction of bias?

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- Beach Dynamics with Nourishment

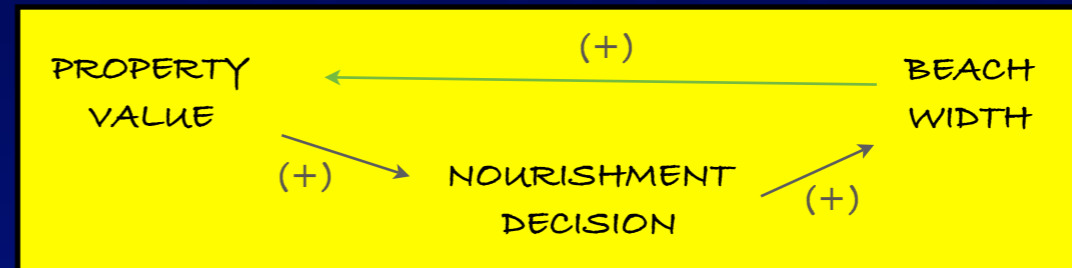
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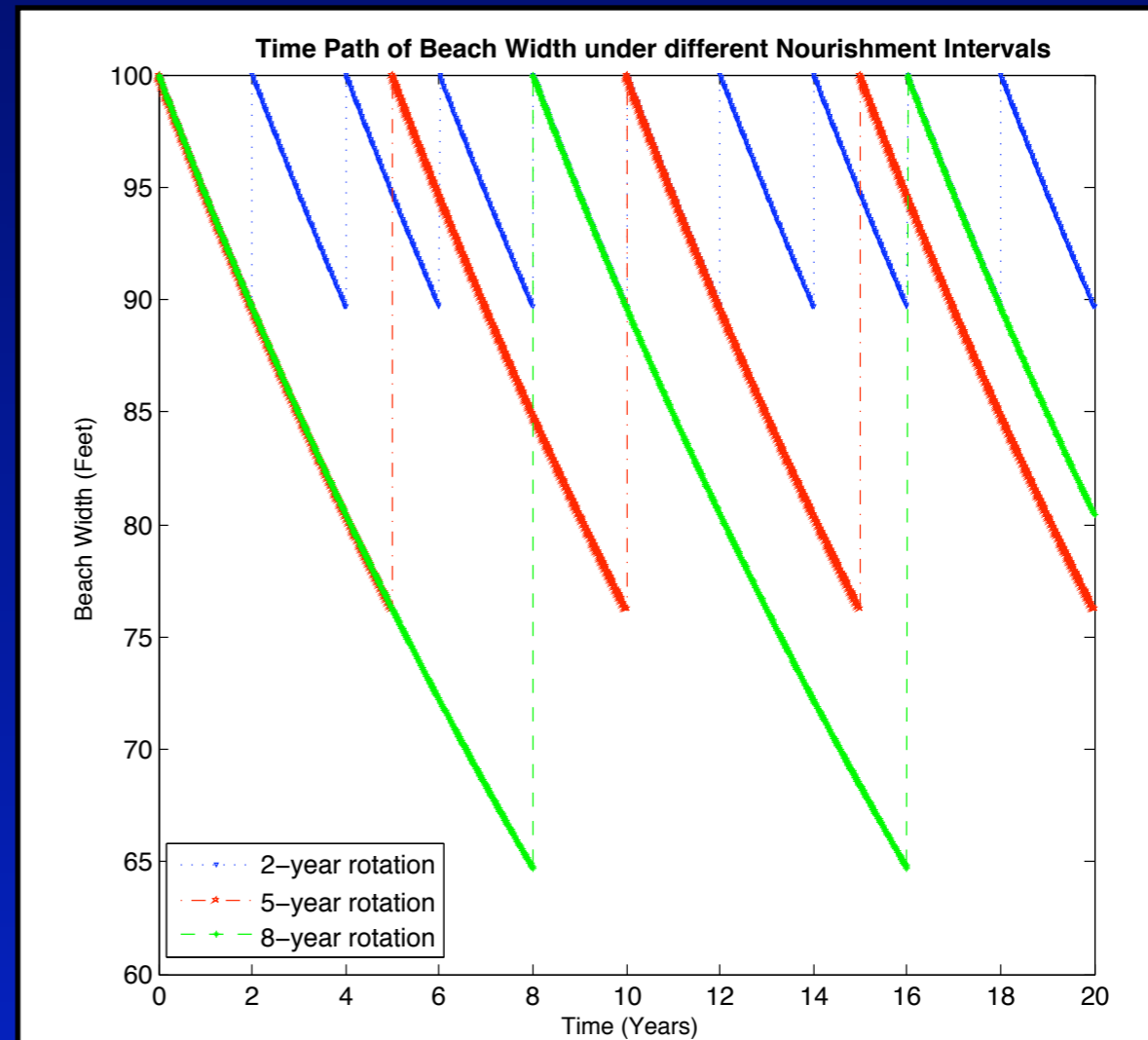
$$\beta_{IV} < \beta_{OLS}$$



- Beach Dynamics with Nourishment

Direction of bias unclear

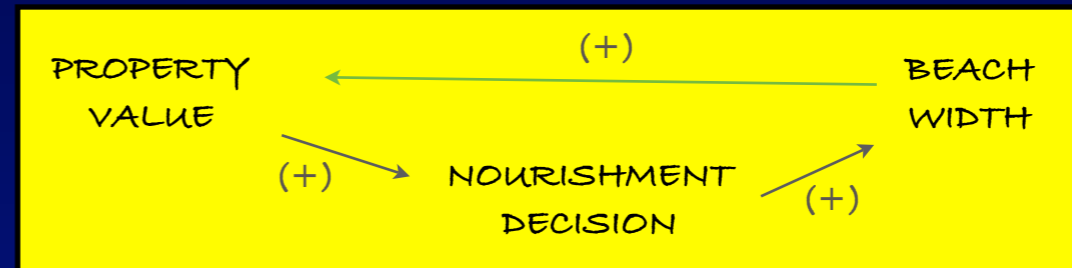
- Measurement error



# BIAS CORRECTION UNDER IV

- Direction of bias?

$$\beta_{IV} < \beta_{OLS}$$

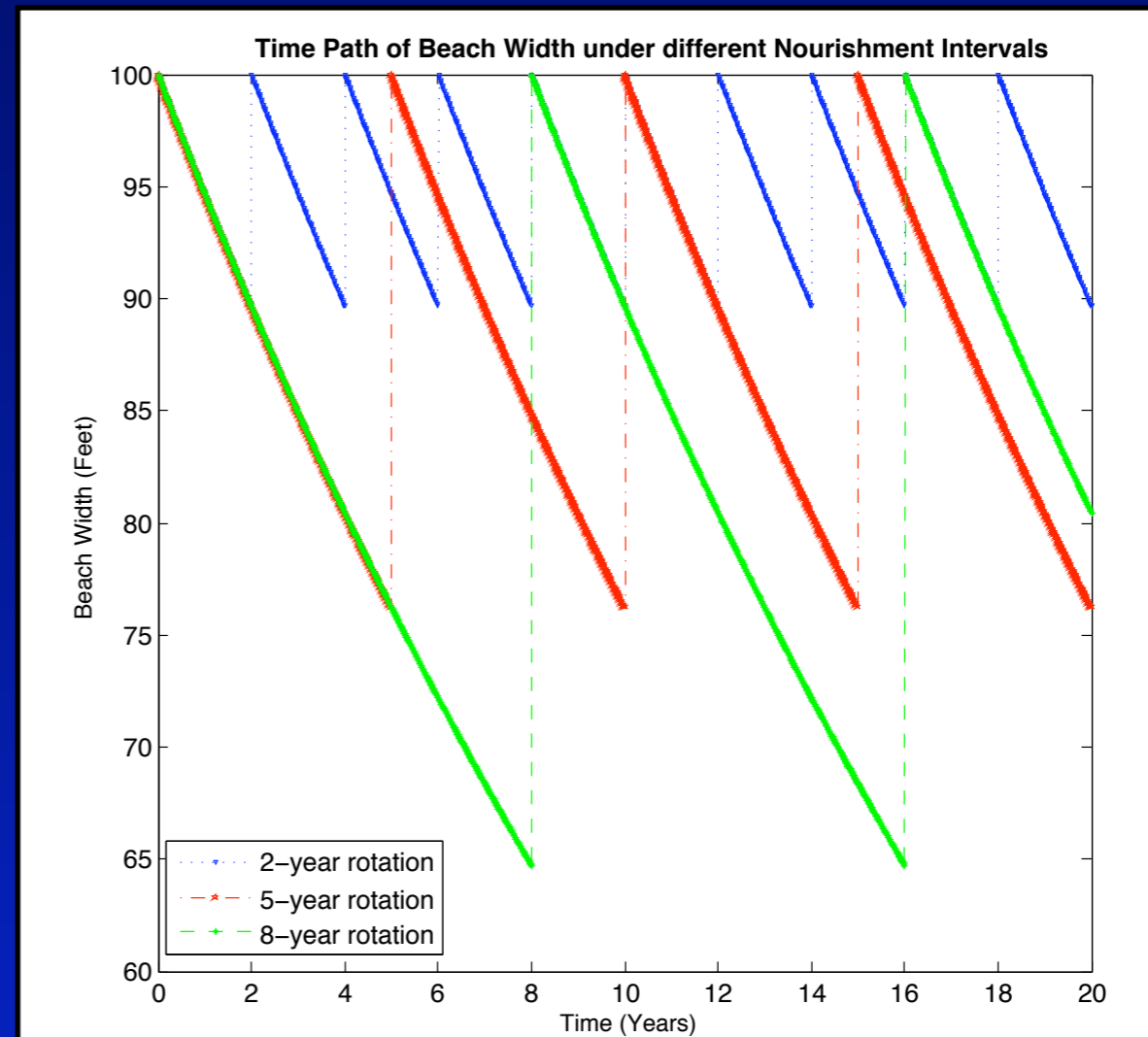


- Beach Dynamics with Nourishment

Direction of bias unclear

- Measurement error

Attenuation bias:  $\beta_{OLS} \rightarrow 0$

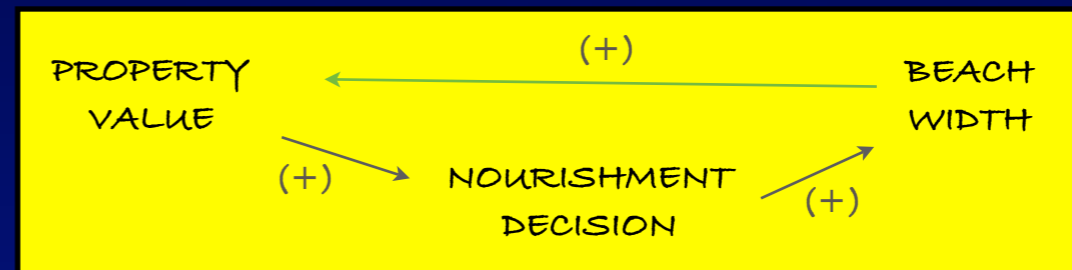




# BIAS CORRECTION UNDER IV

- Direction of bias?

$$\beta_{IV} < \beta_{OLS}$$



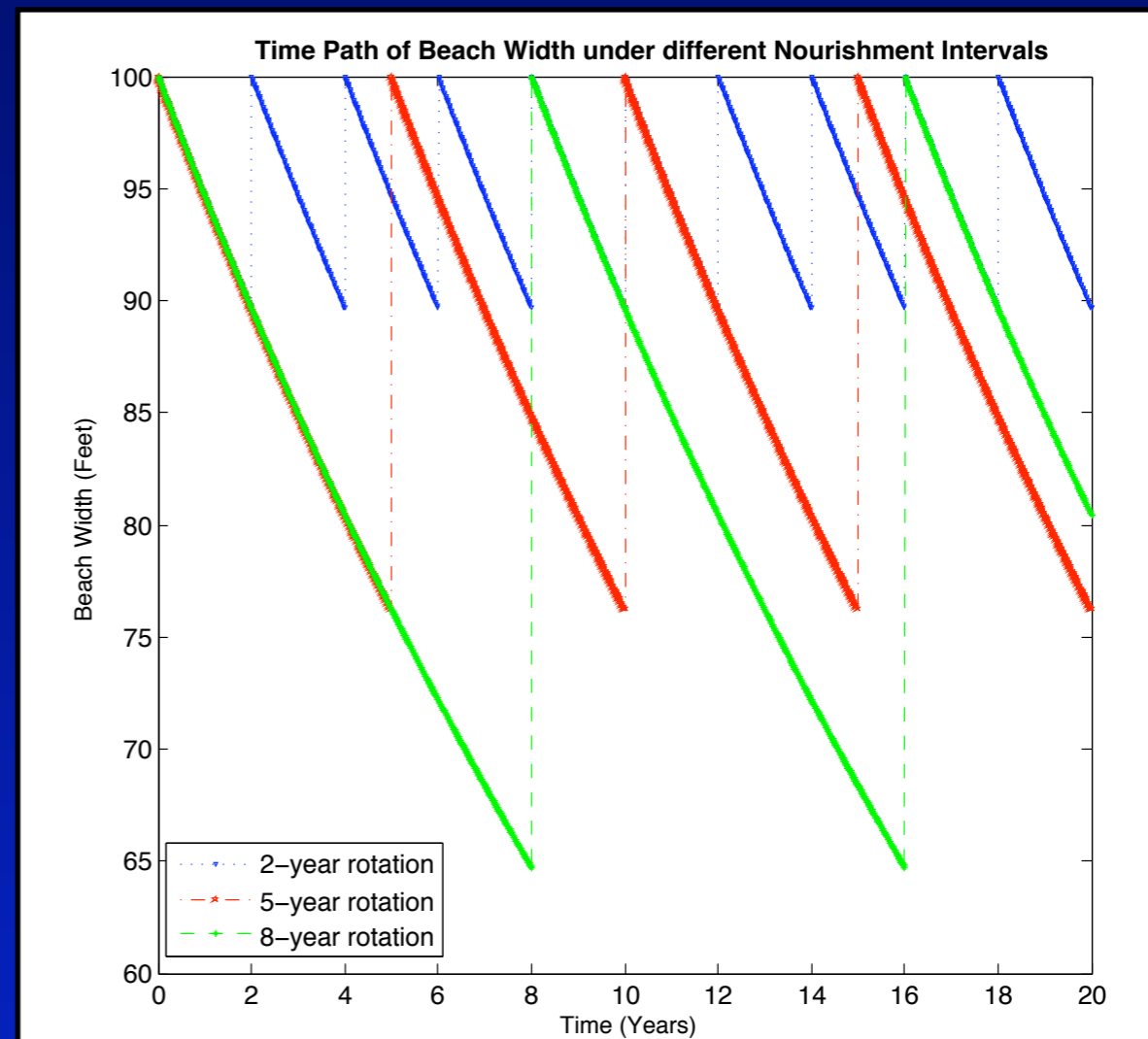
- Beach Dynamics with Nourishment

Direction of bias unclear

- Measurement error

Attenuation bias:  $\beta_{OLS} \rightarrow 0$

Combination?



# Montecarlo Simulation: Hedonic Model

- Hedonic Price Function:  $V = e^{-\delta t} \alpha [x(t)]^\beta$

- Estimated:  $\ln(V_{ij}) = -\delta t_{ij} + a \ln(\alpha) + \beta \ln(x_{ij}) + \varepsilon_{ij}$

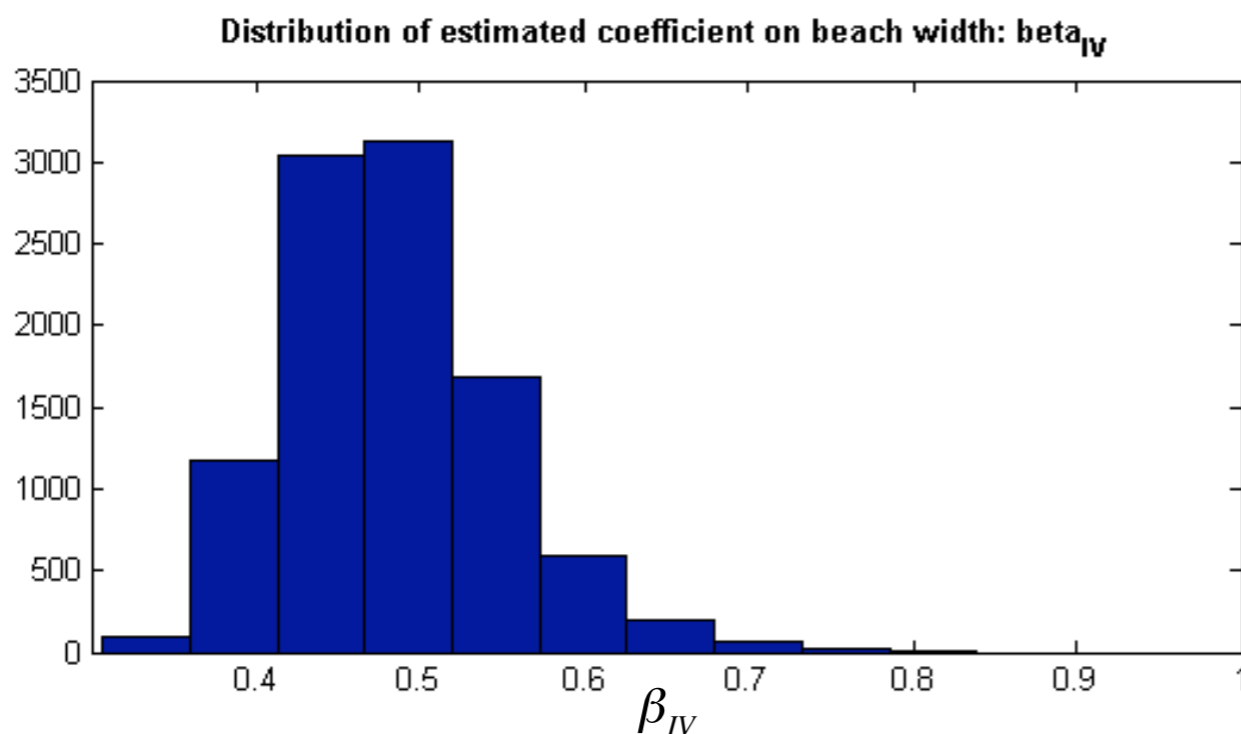
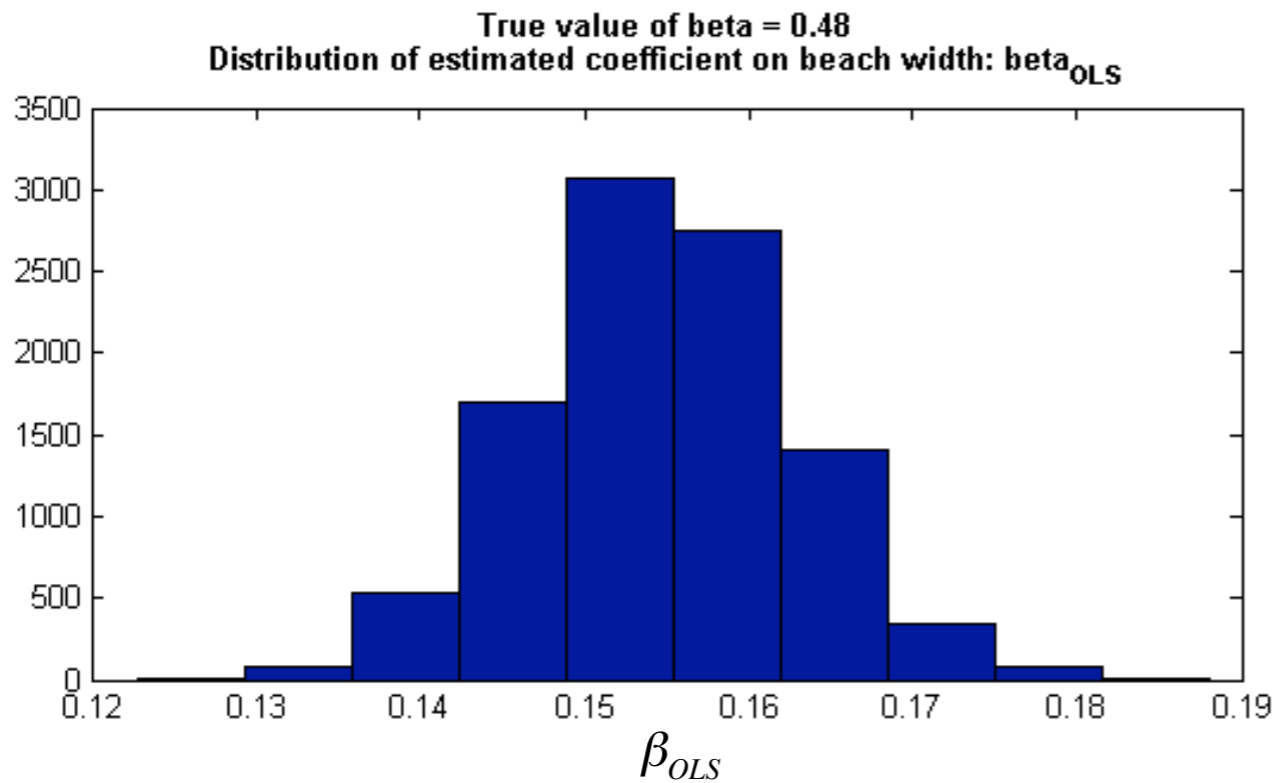
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	Estimated Parameter		
<b>Model</b>	$\delta^0 = -0.06$	$a^0 = 1.00$	$\beta^0 = 0.48$
<b>OLS</b>	$\bar{\delta}_{OLS} = -0.046$	$\bar{a}_{OLS} = 1.319$	$\bar{\beta}_{OLS} = 0.155$
<b>TSLS</b>	$\bar{\delta}_{IV} = -0.060$	$\bar{a}_{IV} = 0.991$	$\bar{\beta}_{IV} = 0.489$

# Parameters

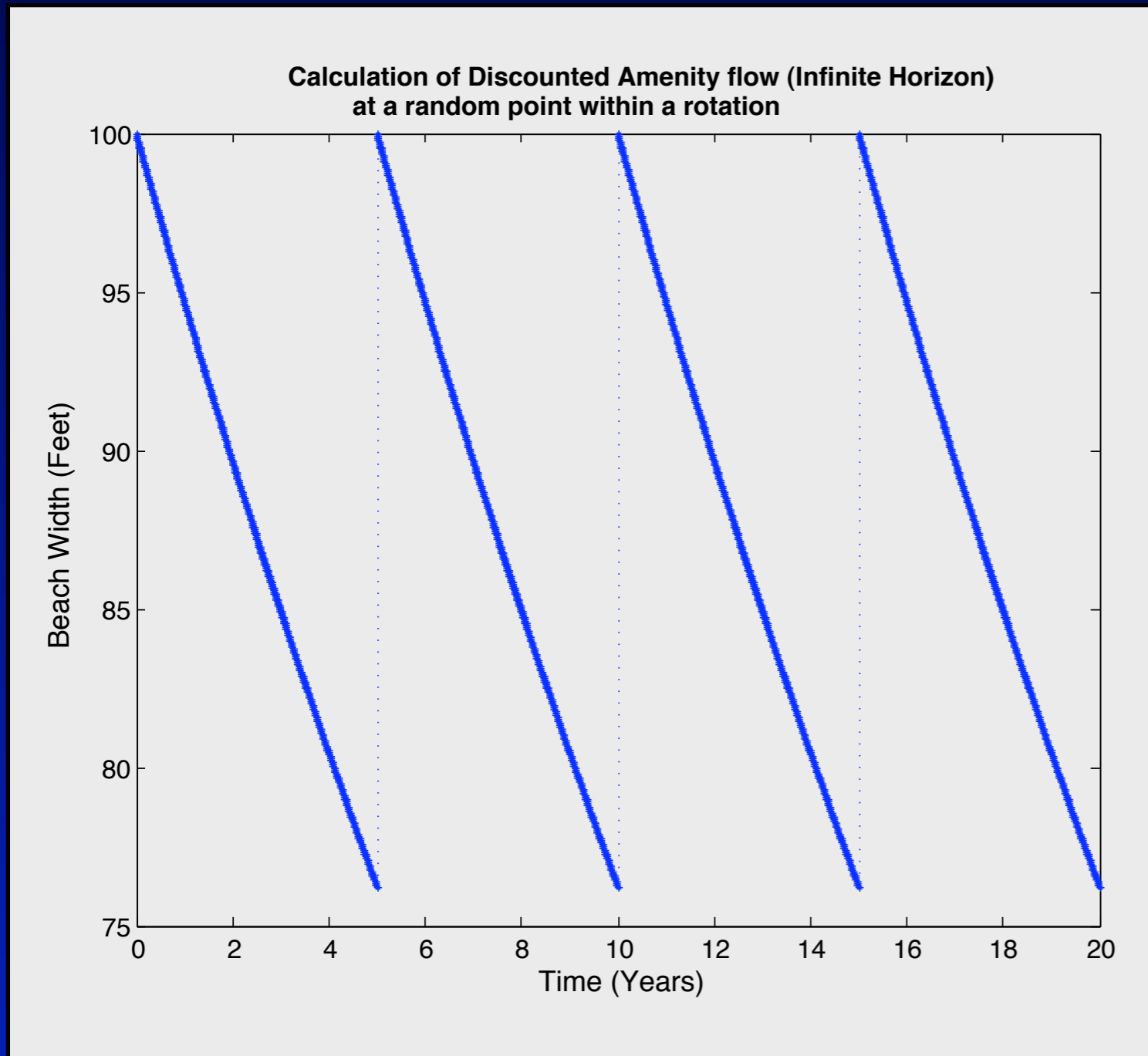
Parameter	Value	Description
$\delta$	0.06	Discount factor
$\gamma$	2	Baseline Erosion (Feet/year)
$\theta$	0.10	Exponential Erosion Rate
$\mu$	0.35	Portion of the beach that is nourished
$x_0$	100	Initial Width (Feet)
$c$	2	Fixed Cost (Scale: 1000\$)
$\phi$	0.3	Variable Cost per foot of cross-shore build out (Scale: 1000s \$)
$\alpha$	100	Baseline Property Values (Scale: 1000s \$)
$\beta$	0.19 0.48	Hedonic Value of beach width

# Distribution of Estimated beta under OLS and TSLS



- Number of simulation runs = 10000
- Each Run:
  - Draw  $A \sim U(50,250)$  - Base Value
  - Draw gamma  $\gamma_j \sim U(1,10); j \in [1,25]$  (erosion rates)
  - Calculate Optimal Rotation  $T_{ij}^*$  for each (A, gamma)
  - Draw random sample of 100 time points within each rotation for each j
  - Calculate width ( $x_{ij}$ ) and value ( $V_{ij}$ )
  - Estimate hedonic price function

# Calculation of Discounted Amenity Flow within a rotation



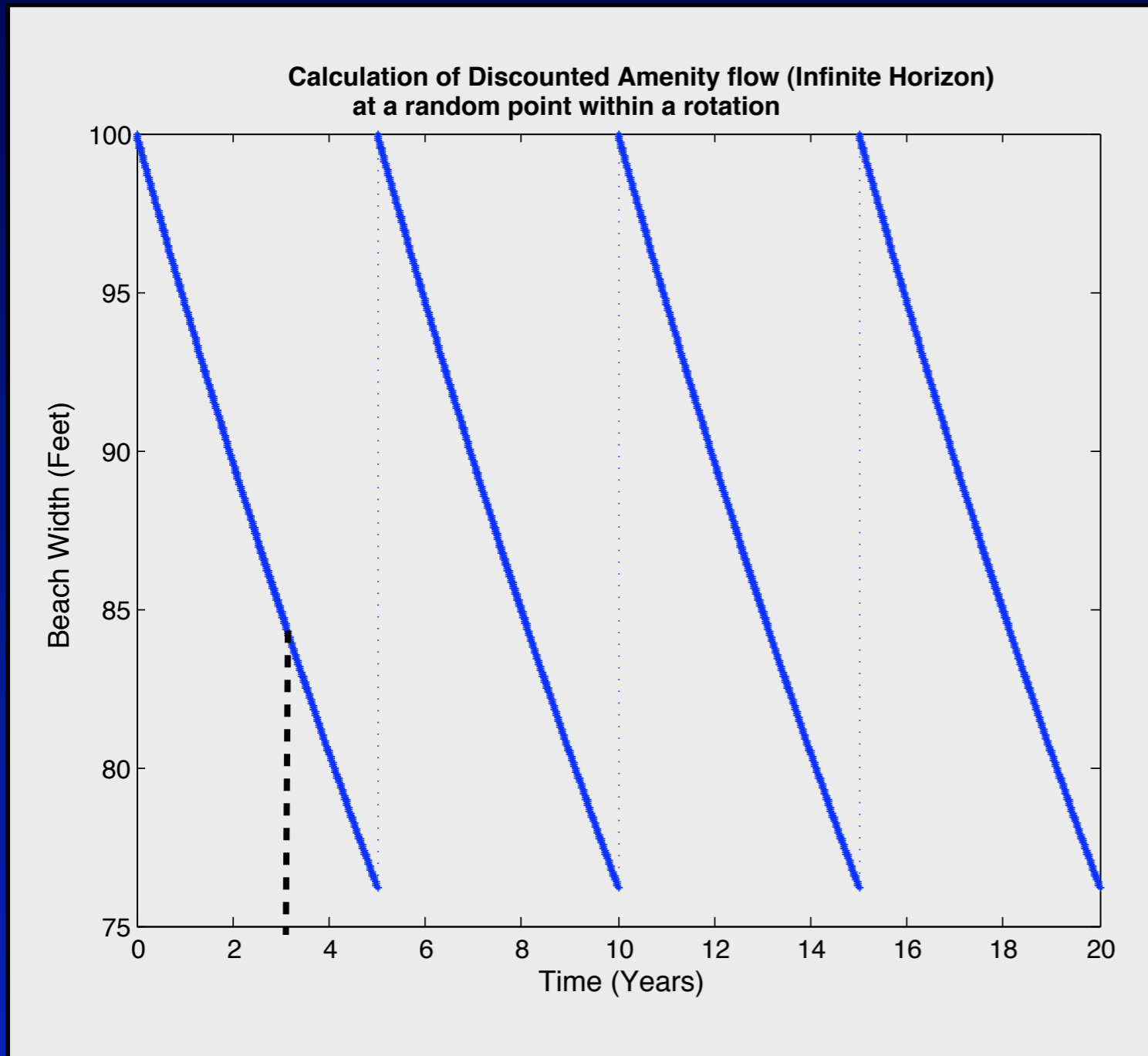
## Benefits from a single rotation

$$B(t_{ij}) = \int_{t_{ij}}^{T_j^*} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds + e^{-\delta T_j^*} \int_0^{t_{ij}} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds$$

## Cumulative Value

$$V_{ij} = \frac{B(t_{ij})}{1 - e^{-\delta T_j^*}}$$

# Calculation of Discounted Amenity Flow within a rotation



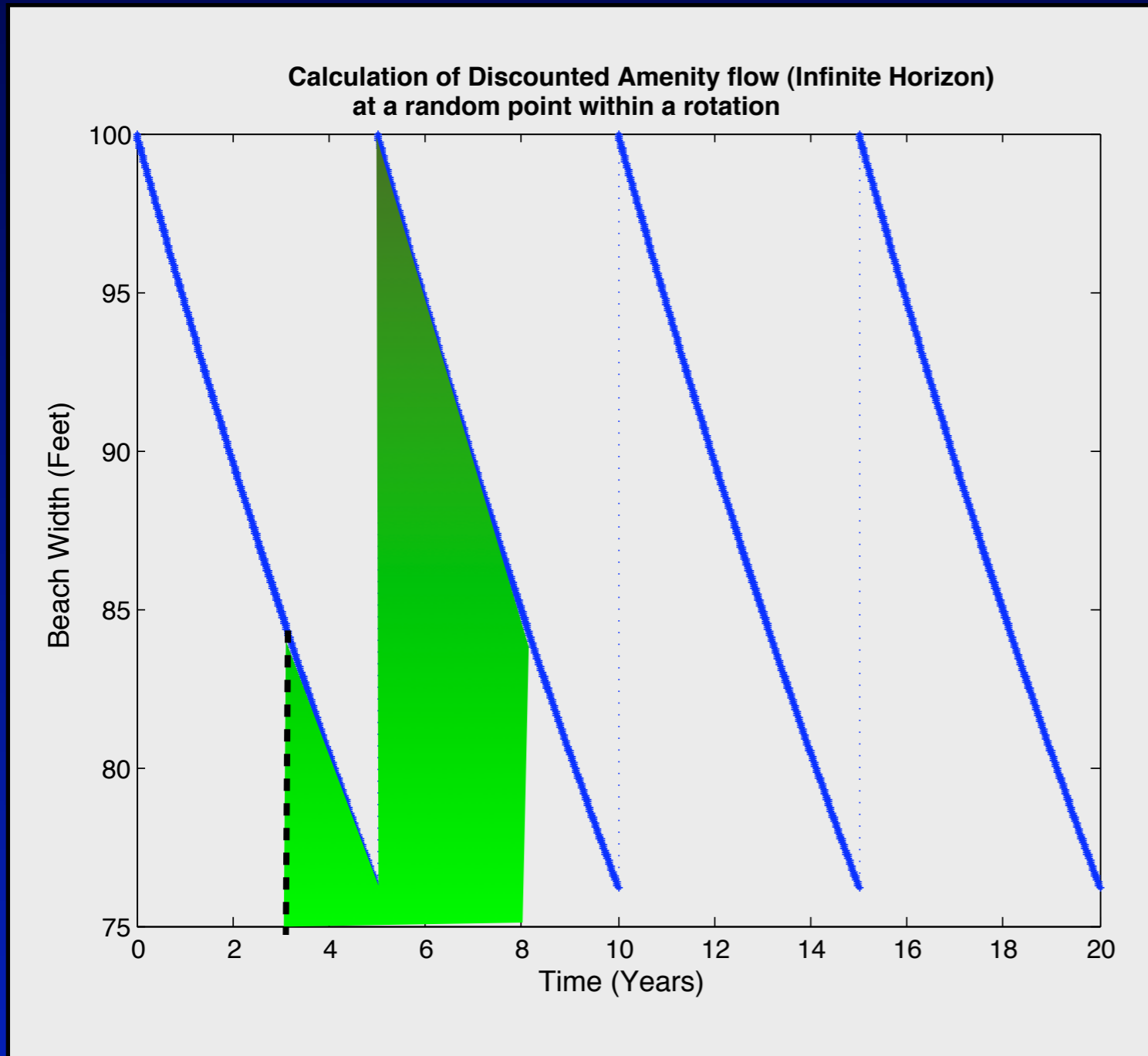
Benefits from a single rotation

$$B(t_{ij}) = \int_{t_{ij}}^{T_j^*} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds + e^{-\delta T_j^*} \int_0^{t_{ij}} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds$$

Cumulative Value

$$V_{ij} = \frac{B(t_{ij})}{1 - e^{-\delta T_j^*}}$$

# Calculation of Discounted Amenity Flow within a rotation



Benefits from a single rotation

$$B(t_{ij}) = \int_{t_{ij}}^{T_j^*} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds + e^{-\delta T_j^*} \int_0^{t_{ij}} e^{-\delta t_{ij}} \delta \alpha [x_j(s)]^\beta ds$$

Cumulative Value

$$V_{ij} = \frac{B(t_{ij})}{1 - e^{-\delta T_j^*}}$$

# Results

## LOCATION-SPECIFIC FIXED EFFECTS

	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
VARIABLES	OLS (Semi-log)	OLS (Double-log)	TSLS (Semi-log)	TSLS (Double-log)
Atlantic Beach			0.223***	0.217***
Carolina Beach			0.12*	0.05
Emerald Isle			0.310***	0.309***
Indian Beach / Pine Knoll Shores			0.174*	0.253**
Kure Beach			0.248***	0.242***
Nags Head			-0.321***	-0.286***
Wrightsville Beach			0.562***	0.607***
Nourish (=1 if ever nourished)	0.471***	0.452***		